

# Premium Skincare products

We create and provide Premium Skincare that satisfy the following three elements:

- A pleasant feel during use,
- A definite sense of its effectiveness
- A safe/reliable quality at the highest standard.

We contribute to building long-term relationships of trust with our clients and customers.

# 95%

95% of our orders are for formulations developed from scratch

Each client has a different target customer.

At Ands Corporation, we work together with our clients to develop original formulas by seriously addressing your target customers' needs.





# The Key to Ands Premium Skincare



The pleasant sensation you get while using our product and its satisfying finish is what gets our customers to recognize its effectiveness

The pleasant feeling our customers get when using our products prompts them to apply it more generously, leading to a greater sense of its effectiveness and intention to keep on using the product.

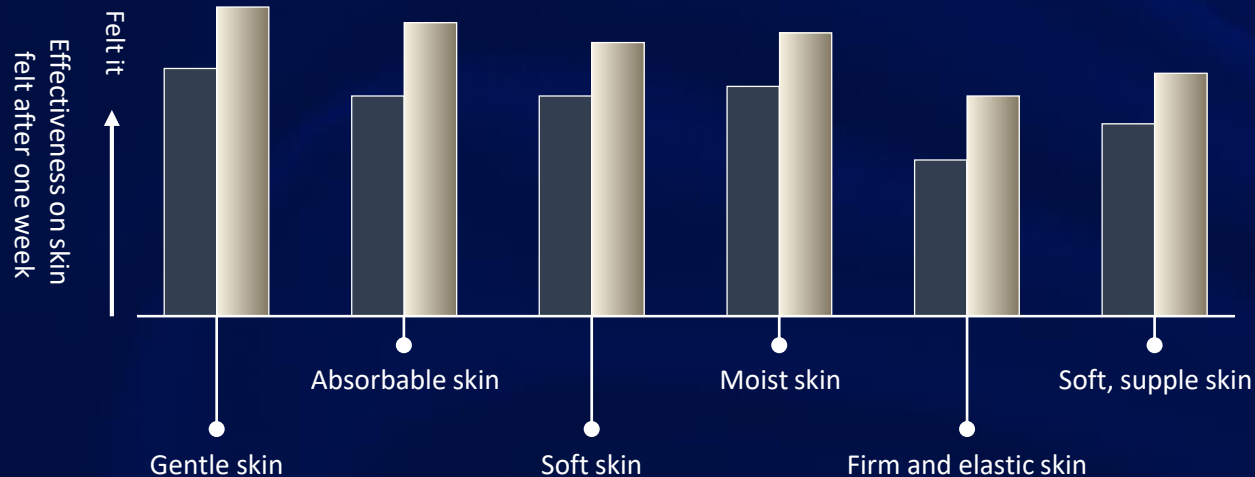
For this reason, Ands Corporation is seriously committed to how our products feel during use while coating, how the finish feels immediately after its use, and the how the finish feels over time.

Based on many clinical studies in Japan,  
the correlation between a product's pleasant feel during use/finish,  
the amount a product is used, and the sense of its effectiveness has been proven.

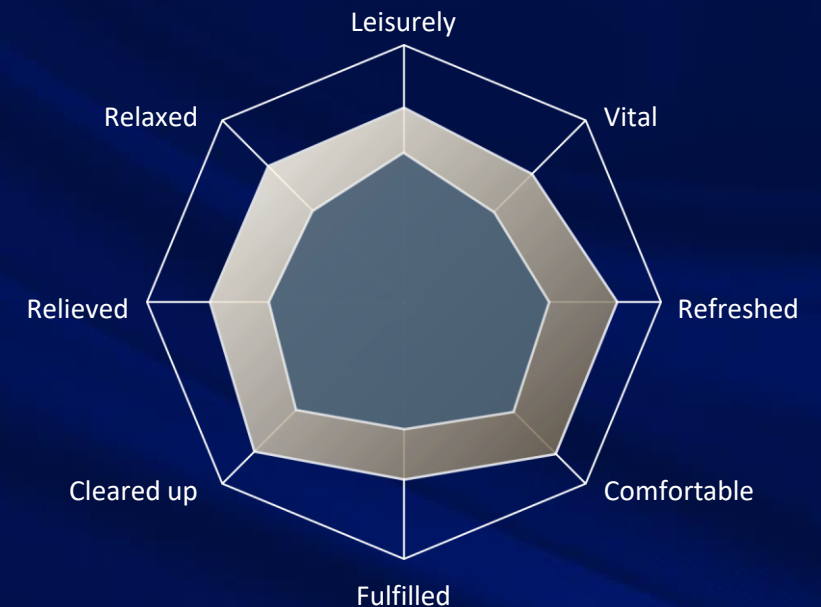
### Subjective skin effectiveness improved

- Favorite texture from lotion/emulsion selected + careful care
- Regularly used lotion/emulsion + application method

1-week continuous use test, 21 Japanese women aged 23-60 (average age: 41.5 years)  
(Shiseido survey)



- After applying with suitable amount
- After applying with a small amount



Ands Corporation has also developed its own brand and will continue to focus on satisfying our customers by enhancing our products' feel during use and effectiveness.

I think my skin feels more supple and radiant after using this line of products.

I especially like the oil-in lotion because it moisturizes well without getting too sticky.

It also has a refreshing citrus scent that I find very soothing.

My initial skin irritation from the mask has settled down now,  
so I'm thinking of continuing to use it.

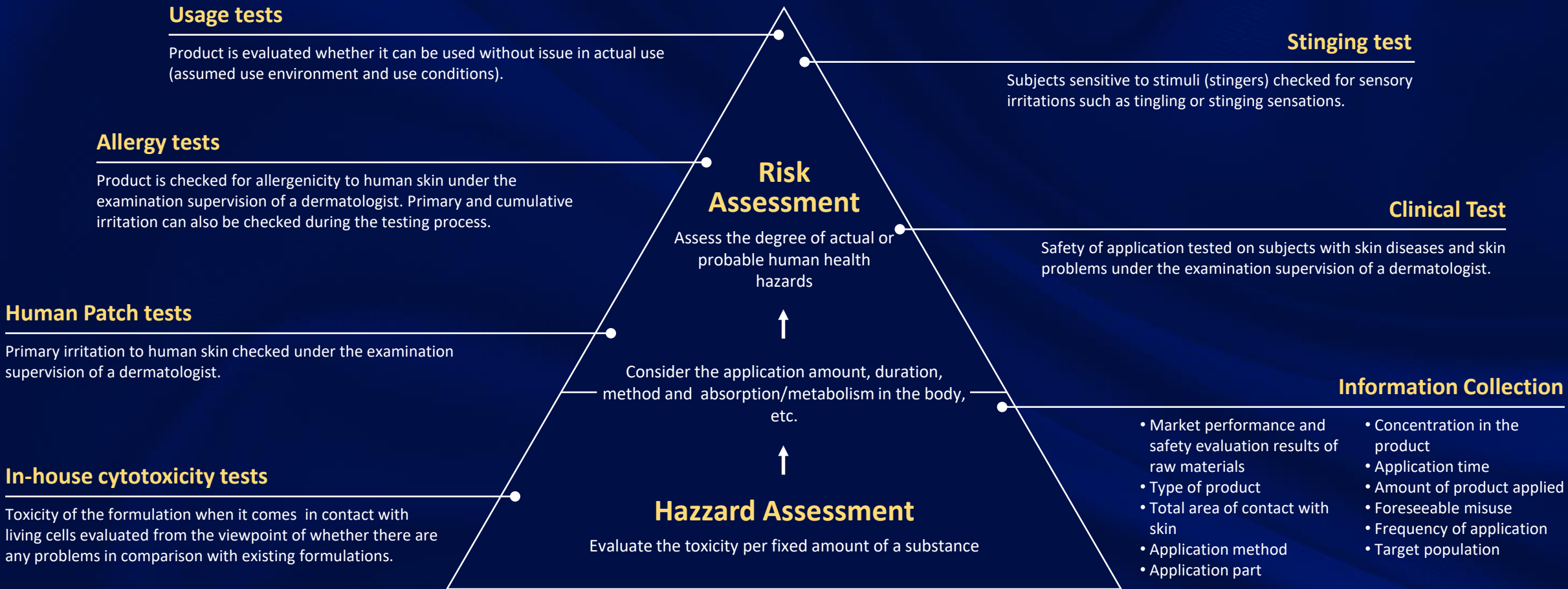
When I put it in my hands and spread it across my face as I remove my makeup,  
it almost seems to melt on my skin without creating any friction.

More than anything, I find the rose scent very pleasant,  
so now I look forward to removing my makeup, which once felt like a chore.



*LalaVie*

Based on a wide range of safety tests and pharmaceutical-level environmental and production technologies, we have attained a safe and reliable quality standard based on our many years of experience.





# Characteristic skin care products

## Cleansing

Keeping the skin clean is the foundation of skin care.  
Ands' cleansing formula is thoroughly focused on its feel during use,  
high level of removal power, and gentleness on the skin.

**Cleansing oil**



**Cleansing gel**



**Cleansing balm**



**Foam face wash**



## We place importance on basic skin care and to create healthy and beautiful skin.

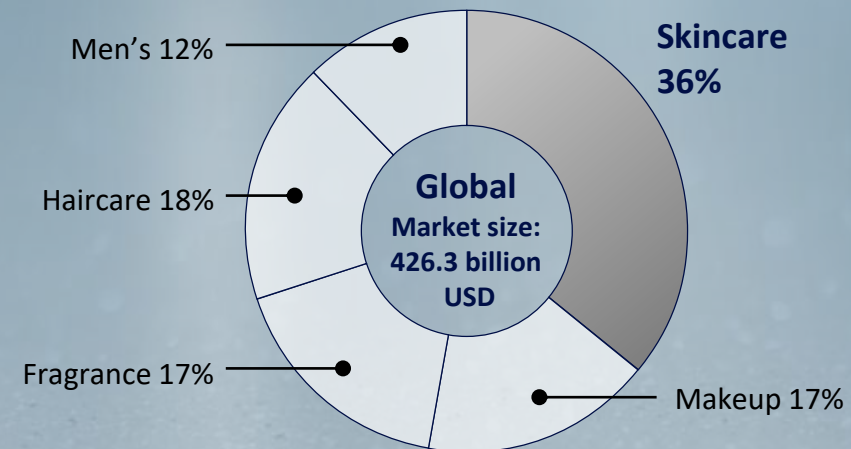
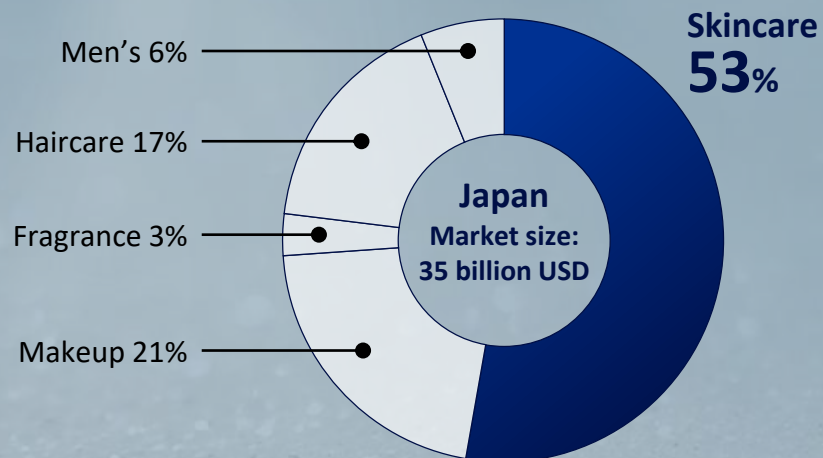
The Japanese cosmetics market is the third largest in the world, with more than 50% of the market consisting of skincare products.

healthy and beautiful skin is the essence of Japanese beauty. And cleansing is the first step towards good skin care.

Ands Corporation's expertise in the selection and tuning of oils and activators (cleansing agents)

enables us to offer top-class premium products that boast a pleasant feel during use, high removal power and gentleness on the skin.

Global, Key Countries and Regional Market Share by Product Category (2019)





# Cleansing oil

Even with its high cleansing power, our product does not dry out your skin or require you to double-wash your face.

Our formula is gentle on your skin by protecting its vital moisture, thereby eliminating the need to double-wash your face.

You can also arrange its feel during use by selecting and adjusting the oil yourself.



# Cleansing gel

No dripping, easy to apply, and a refreshing wash.

Combining cleansing power with quick rinsing.



The secret lies in the balance between the activator (detergent) and the oil. It blends in well with the skin, leaving it feeling moisturized even after cleansing.

It's a cleansing agent that delivers completely at the highest level, from its cleansing power to feel during use.

# Cleansing balm

The solid oil melts into your skin,  
providing a smooth and pleasant feel during use

Despite this cleanser's solid form—with its gentle feel during use, high cleansing power and moist finish—is almost like an oil massage. And's' expert solution allows you to arrange your choice of oil to create a rich moisturizing feel, texture, and elegant shea butter-like emollience.





# Foam face wash

Our face wash contains purified water in a pump-type bottle allowing it to foam richly, while eliminating impurities and gently caring for your skin.



The clean lather created by the purified water in our pump-type product is gentle on your skin, providing high cleansing power and a pleasant finish. It's a unique formula that isn't affected by water quality, such as tap water, and is compatible with hard water as well.

# Characteristic skin care products

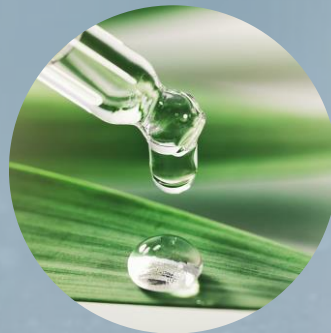
———— Oil × skin care formulation ————

Applying the technology of the No. 1 lip balm producer in Japan,  
we offer distinctive skincare products that embody both high emollience and an excellent feel during use.

**Cream**



**Essence**



**Sun care**



**Through our oil formulations,  
we continue to pursue product development that focuses on user satisfaction.**

Healthy and beautiful skin can only be attained by using skincare that offers reliable results.

We are committed to designing formulations that allow you to easily incorporate the high moisturizing power of our oils, while striving for the highest standards of quality based on the latest science and technology.





# Cream

We carefully select and formulate from a wide range of oils and will continue to pursue the high standards of feel during use and effectiveness that our customers demand.

We will develop high-quality cream products with high efficacy in terms of skin moisture, elasticity and transparency, and also a refreshing feel and rich texture, to suit our customers' preferences.



# Essence

We will develop essences that lead to soft and supple skin.



We formulate essences to match your needs, such as two-layer formulas that maximize the features of emollients such as oil, or oil-in essences (water and oil essences that balance the skin).

# Sun care

We combine UV protection with skin friendliness and environmental friendliness.

UV protection is vital not just in the summertime, but throughout the year. Our non-chemical formula (that don't contain UV absorbers) attains high efficacy, while pursuing a pleasant feel during use and a smooth finish.





## Company Profile

As an affiliated company of Rohto Pharmaceutical,  
we produce lip balm on consignment and are the top producer in Japan.  
We are a leading manufacturer of oil formulations, developing both our own brand and ODM business.

### **Ands Corporation Company Profile**

Company Name	Ands Corporation
Established	July 1960
Representative	President & CEO Masayoshi Yamada
Employees	337 (as of May 2021)
Capital	90 million JPY
Affiliated company	Rohto Pharmaceutical Co., Ltd.
Head Office Location	9-3-7 Tanimachi, Chuo-ku, Osaka, 542-0012
Business Description	Door-to-door sales business, masstige business, prestige business, ODM business



# Production system

## Plant



Tondabayashi Factory



Nara Factory

## Cosmetics GMP



Cosmetics GMP  
(ISO22716)

## Periodic Environmental Measurements

- Suspended particulates
- Falling bacteria
- Positive pressure control (differential pressure, air direction, air volume)

## Insect Control

- Conducted monthly by a specialized company

## Dress/ hand washing regulations for each of the three zones

## Owned equipment



Bottle filling machines



Bottle filling machines



Vacuum Emulsifying  
Kettles



Melting kettles



# Capital tie-up



三井物産ケミカル株式会社  
Mitsui Bussan Chemicals Co., Ltd.

会社案内事業案内拠点一覧サステナビリティ・ESG採用情報English

## 化粧品製造・販売事業を展開する 株式会社アンズコーポレーションに出資参画

三井物産ケミカル株式会社(本社：東京都千代田区、代表取締役社長：柳澤誠一、以下「三井物産ケミカル」)は、化粧品の製造及び販売事業を展開する株式会社アンズコーポレーション(以下「アンズ社」)に出資参画しました。

アンズ社は、1人ひとりのお客様の心を豊かに、笑顔にすることを事業目的とし、お客様がもっと自分を好きになるお手伝いを美容関連領域で行っていく化粧品メーカーです。

自社ブランド展開とODM（※）の2軸を同企業内で行うユニークな企業でODM分野ではスキンケア領域で業界トップクラスに位置します。

自社ブランド及びODM事業を通じて培われた商品企画力、業界最高水準の効果・安全性評価、設備に裏打ちされた品質管理力、そして敏感肌対応処方や独自のオイルイン処方やクレンジングバーム・リップクリームなどの固形製剤化技術に代表される処方開発力を保有しています。それらの能力を基盤として、イノベティブな化粧品開発に注力し、顧客視点に立った事業展開を図っています。

三井物産ケミカルは、Beyond Chemicalをカンパニースローガンに掲げ、次世代の事業基盤構築に取り組んでおり、「ウェルネス領域」を成長分野の一つに定めています。

新興国・先進国市場において、経済成長と共に、利便性や嗜好品を追求する流れと寿命の延伸も相まって、健康や美容を求める傾向が強まる中、化粧品、健康食品、医薬医療領域の融合が進み、それらを内包するウェルネス市場は拡大しています。今回の株式取得を機に、三井物産グループが持つ国内外の様々なネットワークや知見を融合し、アンズ社と共に、本邦及び海外の化粧品・ビューティ&パーソナルケア市場において新しい価値の提供に挑み、ウェルネス領域での事業拡大とプレゼンス強化に取り組んでいきます。

【アンズ社概要】

会社正式名称	株式会社アンズコーポレーション
所在地	大阪市中央区谷町九丁目3番7号
設立年	1960年7月
代表者	代表取締役社長 山田 昌良
従業員数	323名（2020年5月末現在）
事業内容	化粧品・医薬部外品の企画・製造・販売・健康食品・健康浴剤・美容器具の販売 ODM（※）事業・訪問販売事業・マッサージ事業・ララヴィ事業

（※）ODM= Original Design Manufacturingの略。

ODM=Original Equipment Manufacturingが製造のみを受託するのに対し、ODMは製造のみならず商品の企画及び開発を受託する。

In cooperation with the Mitsui & Co., Ltd.,  
we provide solutions to your problems in are as such as  
pharmaceutical affairs and logistics.

October 2020  
Capital alliance with Mitsui Bussan Chemicals Co., Ltd.

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